

Four Minute Sell By Janet Elsea

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Janet elsea (author of four minute sell)

Janet Elsea is the author of First Impressions (0.0 avg rating, 0 ratings, 0 reviews, published 1985), The Four-Minute Sell (0.0 avg rating, 0 ratings, 0

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How to make a powerful first impression every time

Four-Minute Sell, Janet Elsea says you have just 7 to 15 seconds to make a good first impression. You have about four minutes total for someone to decide if he or

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First impressions can determine job prospects

"They tend to base their decisions primarily on first impressions, not on resumes or credentials," says Janet G. Elsea, author of The Four-Minute Sell: How to Make

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First impressions last

In her book The Four Minute Sell , Janet Elsea says you have 7 to decided if they want to go beyond that first four minutes (therein lies the 4 minute sell).

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