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Janet Elsea is the author of First Impressions (0.0 avg rating, 0 ratings, 0 reviews, published 1985), The Four-Minute Sell (0.0 avg rating, 0 ratings, 0

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How to make a powerful first impression every time

Four-Minute Sell, Janet Elsea says you have just 7 to 15 seconds to make a good first impression. You have about four minutes total for someone to decide if he or

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First impressions can determine job prospects

"They tend to base their decisions primarily on first impressions, not on resumes or credentials," says Janet G. Elsea, author of The Four-Minute Sell: How to Make

Slide 1

The Four Minute Sell. Communication Tendencies. The Cultural-Context Inventory. Some Cultural and Communicative Tendencies of Four American Subgroups. TAKING ACTION.

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Janet Elsea (2015) : "First Impression Best Impression", "Four Minute Sell", "First Impressions: Successfully Presenting Yourself", "4 Minute Sell", "Detention of U.S

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4 Minute Sell Janet Elsea Hardcover. Simon & Schuster, 1984-04 ISBN 0671491946 / 0-671-49194-6 / 9780671491949 : Military Transformation: Current Issues in

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Kresheck, Janet (2015) : "Vocabulario Dos Disturbios Da Comunica ao", Janet G. Elsea Janet Elsea Janet G. Four-Minute Sell Elsea Paperback.

First impression, best impression (book, 1985)

First impression, best impression. [Janet G Elsea] "Originally published as The four-minute sell." # Janet G. Elsea schema:name " Four-minute sell." ;

First impressions: janet elsea book by janet elsea

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First impressions last

In her book The Four Minute Sell , Janet Elsea says you have 7 to decided if they want to go beyond that first four minutes (therein lies the 4 minute sell).

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