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### **How to make a powerful first impression every time**

Four-Minute Sell, Janet Elsea says you have just 7 to 15 seconds to make a good first impression. You have about four minutes total for someone to decide if he or

### **Closing the leadership gap: add women, change**

Closing the Leadership Gap: Add Women, Change Everything I suggest women augment their personal education with a book titled "The Four Minute Sell" by Janet G. Elsea.

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### **First impressions last**

In her book The Four Minute Sell , Janet Elsea says you have 7 to decided if they want to go beyond that first four minutes (therein lies the 4 minute sell).

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Description: Product Description "This book tells you what you need to know to put together your strategy for making a positive first impression in the crucial first

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### **Boekwinkeltjes.nl - elsea, janet - the four minute**

Schrijver: Elsea, Janet: Titel: The Four Minute Sell: Taal: Engels: Uitgever: Arrow Books:  
Bijzonderheden: 1984, pbk. 152 pp. Condition: Good - Very Good: Prijs:

### **The four- minute sell : janet g elsea :**

The Four-Minute Sell by Janet G Elsea, 9780671491949, available at Book Depository with free delivery worldwide.

### **Kresheck, janet - critica literaria**

Kresheck, Janet (2015) : "Vocabulario Dos Disturbios Da Comunica ao", Janet G. Elsea Janet Elsea Janet G. Four-Minute Sell Elsea Paperback.

### **Janet elsea - bokrecension.se: l s och skriv**

Janet Elsea (2015) : "First Impression Best Impression", "Four Minute Sell", "First Impressions: Successfully Presenting Yourself", "4 Minute Sell", "Detention of U.S

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### **Janet elsea (author of four minute sell)**

Janet Elsea is the author of First Impressions (0.0 avg rating, 0 ratings, 0 reviews, published 1985), The Four-Minute Sell (0.0 avg rating, 0 ratings, 0

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### **Slide 1**

The Four Minute Sell. Communication Tendencies. The Cultural-Context Inventory. Some Cultural and Communicative Tendencies of Four American Subgroups. TAKING ACTION.

### **First impressions can determine job prospects**

"They tend to base their decisions primarily on first impressions, not on resumes or credentials," says Janet G. Elsea, author of The Four-Minute Sell: How to Make

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